



<https://fintechnews.hk/job/relationship-manager-sme-banking-virtual-bank-at-ping-an-oneconnect-bank-hong-kong-limited/>

Relationship Manager – SME Banking (Virtual Bank)

Description

PAOB is developing diverse business segments including retail banking and SME banking.

Responsibilities

- Process SME lending application
- Ensure smooth SME digital journey
- Follow through end to end SME lending process until drawdown
- Fulfil KPI assigned by bank
- Handle client enquiry and deliver satisfactory customer service
- Adhere to bank policy and procedure to work in a compliant manner

Qualifications

- 1-3 year sales experience on Banking or Financial company lending product
- Basic KYC knowledge on SME is preferable
- Matriculated or above
- Positive working attitude, Energetic, Result-oriented and self-motivated
- Strong drive to success and adaptive to work in a fast moving environment
- Excellent interpersonal and communication skills

Job Benefits

- 20 days Annual Leaves
- Flexible working hour
- Performance Incentive + Bonus
- Virtual Bank and Fintech exposure

Hiring organization

Ping An OneConnect Bank (Hong Kong) Limited

Ping An OneConnect Bank (Hong Kong) Limited ("PAOB"), a wholly-owned subsidiary of OneConnect Financial Technology Co., Ltd. ("OneConnect") (NYSE:OCFT) and a member of Ping An Insurance (Group) Company of China, Ltd. ("Ping An") (HKEx:2318; SSE:601318), is committed to establishing a virtual banking ecosystem by optimising customer-centric services through its innovation and sophisticated technology. PAOB was granted a virtual banking licence by the Hong Kong Monetary Authority (HKMA) in May 2019.

Employment Type

Full-time

Job Location

Hong Kong, Hong Kong SAR

Date posted

December 20, 2022

APPLY